Omar Mohamed

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Software I Build

Gems | whatsongems.com *2025 - Present*

→ Designed and built a music-sharing iPhone app and website: feed, profiles, comments, Story export, widget
→ Solo full stack: Swift, Next.js, Hono/Node API, Postgres (Supabase), Cloudflare R2, OpenAPI, CI deploys

HelpWrite *2025*

→ Joins article writing calls, transcribes live, and drafts article updates with Claude: React, Deno, Recall.ai

Product Experience

Numeral | Product Manager *Jun '26 - Nov '26*

→ Drove the Streamlined Sales Tax CSP partnership to collect and remit sales tax on behalf of **24 states**
→ Improved internal AI agents built on the Agents SDK and shipped internal tooling for Support
→ Developed in-store retail strategy and data pipeline unifying physical and online sales in multi-entity accounts

Rippling | Product Manager, Global Payroll *Aug '22 - Jul '24*

→ Led Australia expansion from 0 to **$60M+** in annual volume and **$3M+** ARR
→ Led France and Ireland expansions from 0 to 1, later generating **$400k+** and **$700k+** ARR respectively
→ Shipped tax engines and gov't filing integrations to earn software certification in Australia, Ireland and France
→ Shipped bank debits, remittances and bank files to offer market-leading financial service capabilities
→ Shipped a globalized leave and custom pay engine that automates statutory pay compliance in each country
→ Cold-interviewed 25+ customers and competitor employees for terrain maps; trained 8 GTM teams

Routable | Product Manager, Payments *Oct '21 - May '22*

→ Shipped expedited ACH payments and risk process, reducing payment delivery time by 2-3 days
→ Shipped Real-Time Payments on UI, CSV & API, commanding a **3x** premium on normal transaction fees
→ Shipped self-serve webhook management, reducing DevEx support requests **> 50%**

June Care | Co-founder *Mar '19 - Sep '21*

→ Supported 18 caregivers of people with dementia in reducing burden and increasing preparedness
→ Recruited 3 physicians for primary-care-embedded mental health care coordination program

Wayup | Product Manager, Mobile *Jun '18 - Jan '19*

→ Shipped a redesigned job feed that increased job applications **2x** and weekly retention **25%**
→ Grew signup completion 28% and resume upload 50% by redesigning onboarding and profile pages
→ Increased app store deployment velocity from monthly to < 10 days

Hack Reactor (acq. by Stride Inc. NYSE:LRN)

Head of Product *Sep '16 - Sep '17*

→ Led distributed org of 17 software engineering instructor FTEs and 40+ teaching assistant FTEs
→ Shipped new curriculum, LMS and tooling to 2x staff outreach and increase student satisfaction ~18%
→ Maintained 90%+ 3-month hiring rate for graduates

Product Manager, NYC *Feb '16 - Sep '16*

→ Launched NYC to **$3M+** run rate in 3 months at 35% margins; most successful campus launch
→ Owned compliance relationship with NY state education regulatory body BPSS

Batch Academy (acq. by Hack Reactor) | Co-founder *Mar '15 - Feb '16*

→ Led Batch Academy to acquisition by Hack Reactor after generating $60k in < 3 months
→ Designed 100+ hrs of curriculum for a 10-week HTML, CSS & JS training course

Spredfast | Product Manager Intern *Jan '15 - May '15*

→ Shipped social media listening for enterprise customers to monitor 3000+ athletes and influencers

University of Texas at Austin – Business Honors (3.9 GPA) *left to start Batch Academy*